Washington Economic Outlook

Presented to the Pacific Northwest Regional Economic Conference

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Most Washington economic indicators continue to normalize post-pandemic

April 2025 employment:

U.S. = 4.9% above January 2020

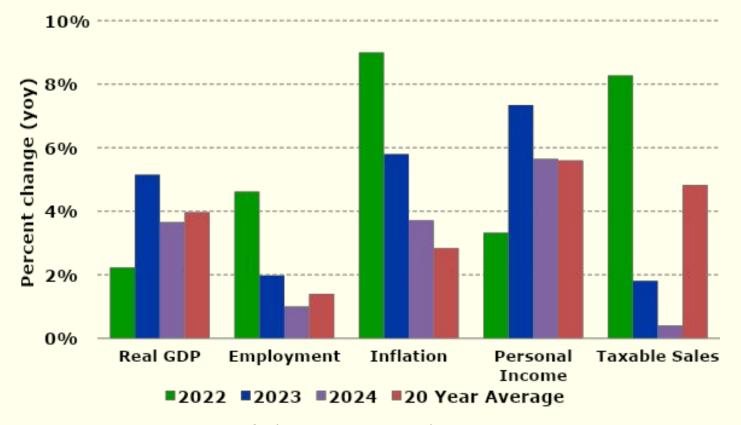
WA = 4.0% above January 2020

WA taxable sales growth very slow

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Slide 1





Source: BEA, ERFC, U.S. Bureau of Labor Statistics, WA Employment Security, WA DOR

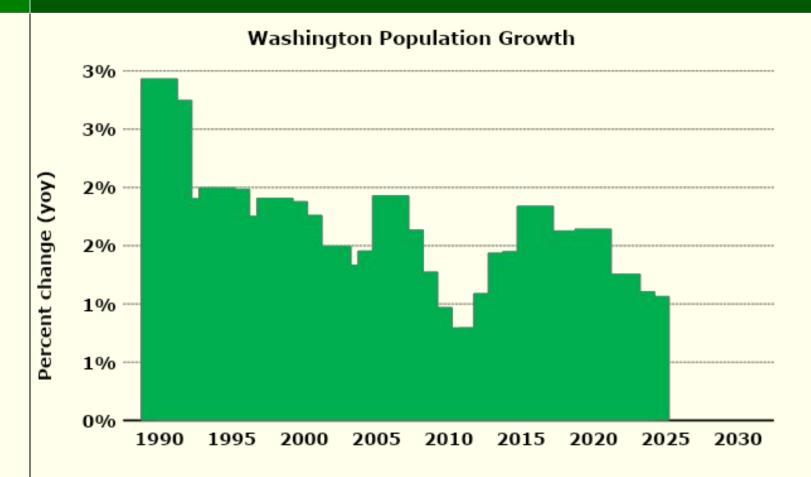


WA population has continued to grow largely via migration

Total population growth in 2024 =84,550

Natural increase = 15,458

Net migration =69,092



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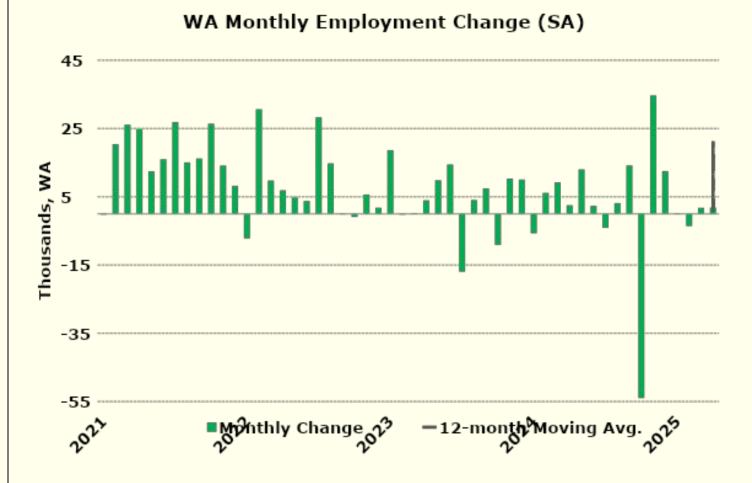
Slide 2

Source: WA OFM



WA employment growth slowed in 2024-2025

The Boeing strike showed up in the October and November 2024 data.



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Slide 3

Source: U.S. Bureau of Labor Statistics, WA Employment Security Dept., ERFC; data through April 2025



WA information employment is down over 9,000 jobs compared with peak in 2022

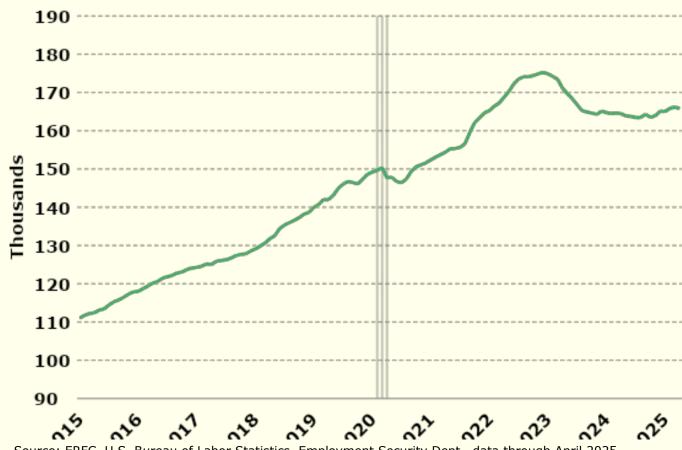
Microsoft announced layoffs in 2023; other tech firms also slowed or reduced hiring.

Last week, Microsoft announced another 2,000 layoffs in Puget Sound area

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Slide 4





Source: ERFC, U.S. Bureau of Labor Statistics, Employment Security Dept., data through April 2025



WA aerospace employment was recovering until the strike in October 2024



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Slide 5

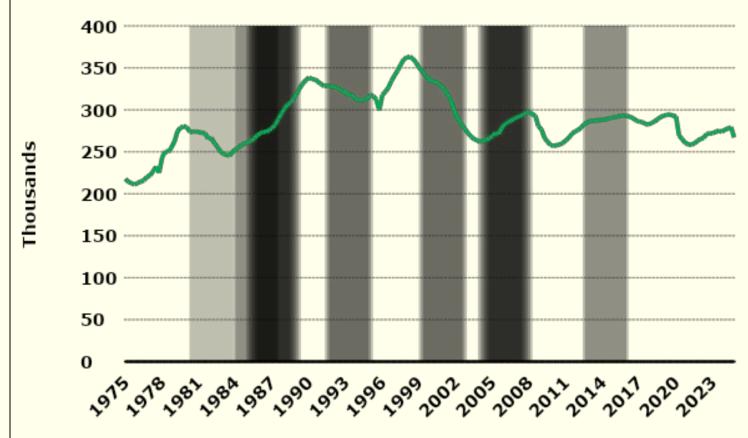
Source: ERFC, U.S. Bureau of Labor Statistics, Employment Security Dept., data through March 2025



Unlike U.S. manufacturing employment, WA manufacturing employment has been fairly steady

U.S. manufacturing employment fell by 35% (6.8M jobs) between 1979 and 2024. Washington manufacturing fell by 3%.

Washington Manufacturing Employment

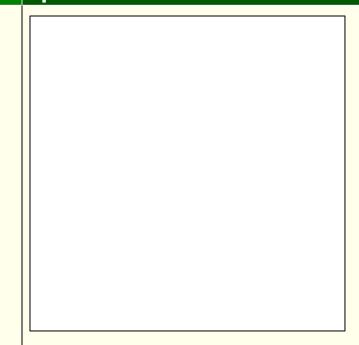


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Source: ERFC historical data through 2024 Q4



Washington job openings down from 2022 peak, consistent with national picture



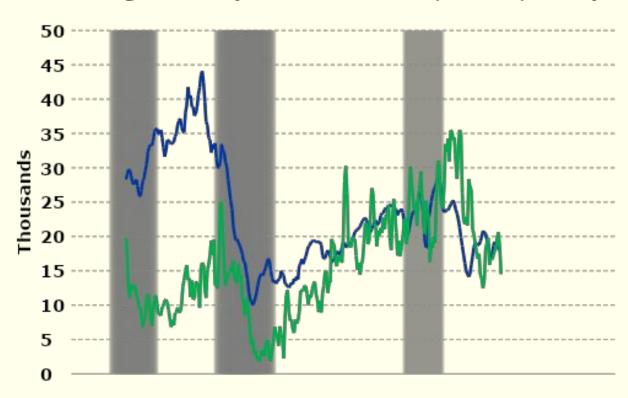
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Source: U.S. Bureau of Labor Statistics, data through February 2025



WA residential building activity is down from post-pandemic surge

Building Permits (thousands of units, 3 mma, SAAR)



■recession —Single family —Multi-family

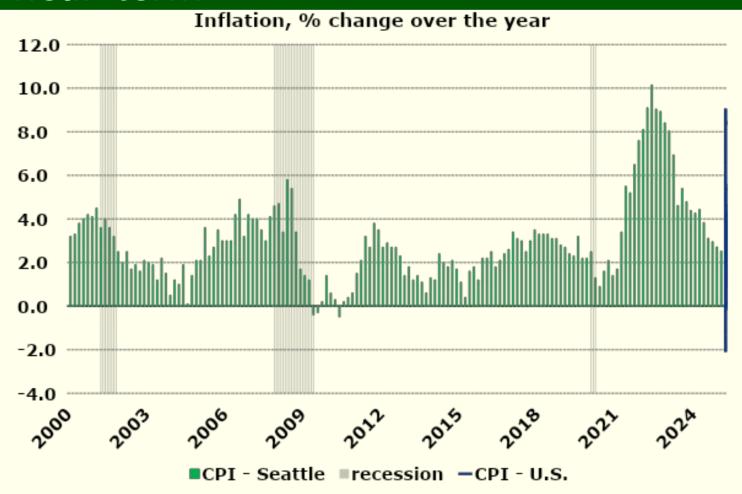
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Source: ERFC, U.S. Census Bureau; monthly, data through March 2025

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Inflation has slowed significantly, but tariffs will likely raise inflation in the near-term



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Slide 9

Source: U.S. Bureau of Labor Statistics, data through April 2025 (U.S.) and April 2025 (WA)



Home price growth began increasing in 2023, but slowed in 2024

Seattle home prices bottomed in March 2023

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Slide 10

Source: Case-Shiller, data through February 2025



WA exports have increased from their 2020 low; 2025:1Q up 4.4% yoy

WA merchandise exports

Total Exports

2019: \$60.3 B

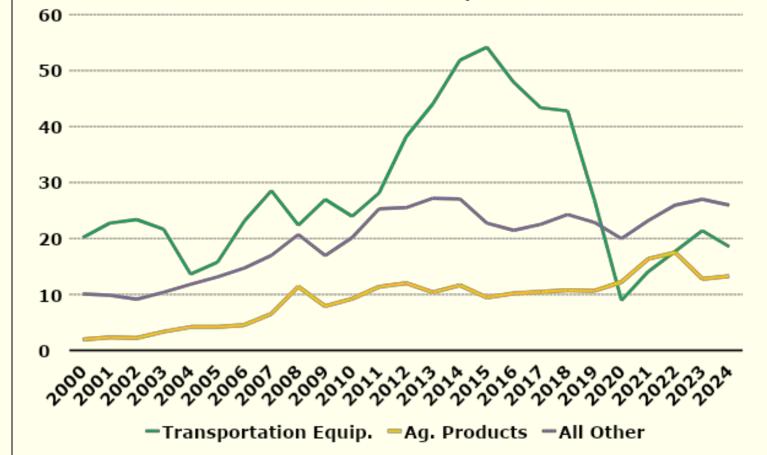
2020: \$41.1 B

2021: \$53.7 B

2022: \$61.2 B

2023: \$61.2 B

2024: \$57.8 B



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Slide 11

Source: WISERTrade; data through 2024

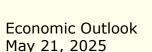


WA employment forecast calls for slow growth over the forecast period

Average annual employment growth, 2025 to 2029:

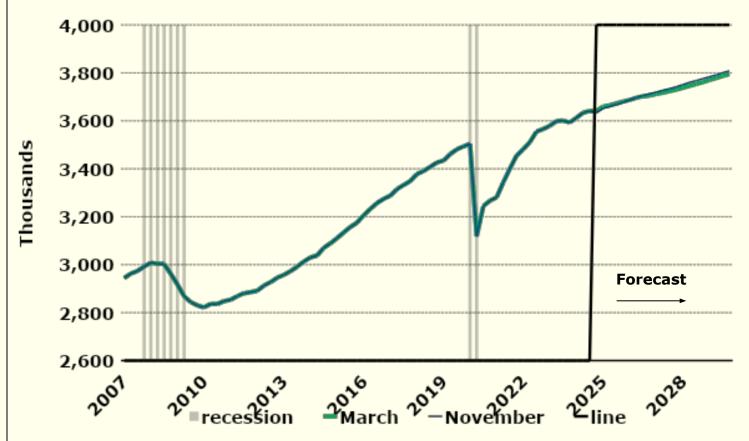
U.S. = 0.3%

WA = 0.8%



Slide 12





Source: ERFC March 2025 forecast; historical data through 2024 Q4



WA personal income forecast averages 5.4% annual growth from 2025-2029

In March, BEA released 2024:4Q personal income and WA was up 4.3% (SAAR)



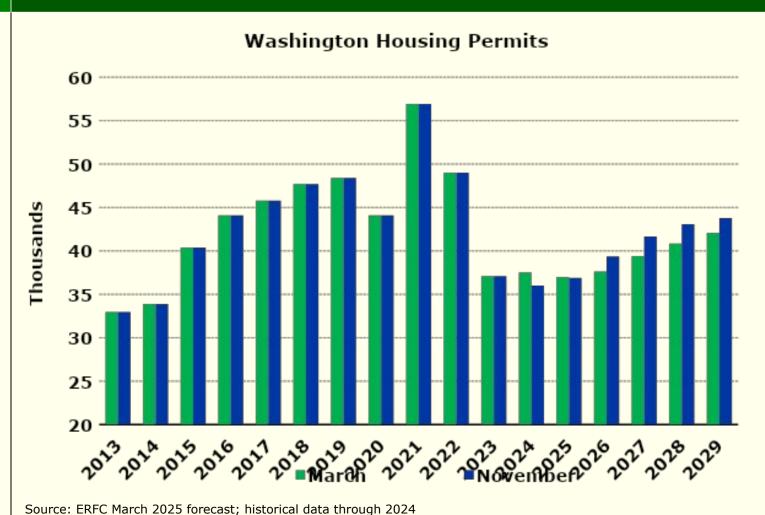
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Slide 13

Source: ERFC March 2025 forecast; historical data through 2024 3Q



WA housing permit forecast; slow growth



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Slide 14

tree March 2025 forecast; historical data through 2024



Revenue Act collections growth; March activity was up 2.4% (SA) compared with March 2024

Revenue Act includes:
Sales tax
B&O tax
Use tax
Pub util tax
Penalties
Tobacco



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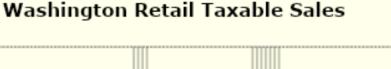
Slide 15

* Adjusted for large one-time transactions, amnesty payments, reporting frequency change and deferred 2020 payments, current definition of Revenue Act Source: DOR and ERFC; monthly data through March 2025 activity



WA taxable sales in retail trade have contracted for seven quarters through third quarter of 2024

Retail taxable sales made up 41.3% of taxable sales in FY 2024





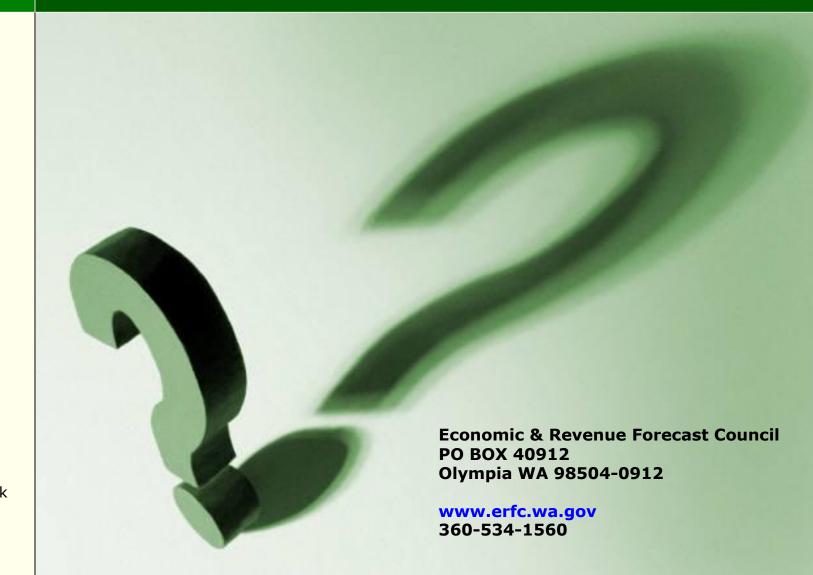
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Slide 16

Source: ERFC analysis of DOR data through 2024 Q3. NAICS 44 & 45 indicated, SIC data re-classified to match NAICS classifications prior to 2005 SHINGTON STATE ECONOMIC AND REVENUE FORECAST COUNCIL



Questions



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Slide 17